



Associate of Science Business Administration to Bachelor of Science Management

Mercer AS - Business Administration

COURSE NUMBER	COURSE NAME	CREDITS	
First Semester			
CSB100	College Success and Wellness for Business	2	=
ENG101	English Composition I	3	=
BUS107	Business Law I	3	=
IST101	Computer Concepts with Apps	3	=
1 Humanities General Education Elective		3	=
Second Semester			
MAT146	Pre-Calculus	4	=
ACC111	Principles of Financial Accounting	4	=
ENG102	English Composition II	3	=
1 Lab Science General Education Elective		3	=
Select 1 of the following Speech Courses:			
CMN111	Speech: Human Communication	3	=
CMN112	Public Speaking	3	=
Third Semester			
ACC112	Princ. of Managerial Accounting	4	=
BUS205	Business Statistics I	3	=
BUS210	Principles of Management	3	=
ECO111	Macroeconomics	3	=
MAT149	Calculus	4	=
Fourth Semester			
BUS206	Business Statistics II	3	=
BUS230	Global Environment of Business	3	=
ECO112	Microeconomics	3	=
1 General Education Elective (Except ECO103)		3	=

NJCU BS - Management

COURSE NUMBER	COURSE NAME	CREDITS
INTD101	Orientation to College	2
ENGL101	English Composition I	3
MGMT235	Business Law I: Legal Environment of Business	3
CS107	Computers and Information Systems	3
TBD		3
MATH175	Enhanced Pre-Calculus	4
ACCT251	Financial Accounting	4
ENGL102	English Composition II	3
TBD		3
ENGL147	Effective Speaking	3
ENGL147	Effective Speaking	3
ACCT252	Managerial Accounting	4
ECON 203	Business Statistics	3
MGMT211	Principles of Management	3
ECON207	Principles of Economics:Macro	3
MATH164	Pre-Calculus for Business	4
MATH2XX	Mathematics Elective Credits	3
MGMT241	Global Business	3
ECON208	Principles of Economics:Micro	3
TBD		3

Total Credits - 60

General Education Waived

Remaining NJCU Courses

COURSE NUMBER	COURSE NAME	CREDITS
REQUIRED COURSES		15
FINC 371	Managerial Finance (Pre-Requisite ECON 208, ACCT 252, MATH 164)	3
MGMT 225	Business Enterprise Applications	3
MKTG 231	Principles of Marketing	3
MGMT 251	Operations and Project Management Fundamentals	3
MGMT 411	Business Policy (Pre-Requisite FINC 371)	3
Major Requirements		24
MGMT 230	Business Communications Essentials	3
MGMT 311	Organization, Theory & Practice (Pre-Requisite MGMT 211)	3
MGMT 312	Human Resource Management (Pre-Requisite MGMT 211)	3
MGMT 321	Ethics and Corporate Social Responsibility	3
MGMT 386	Principles of Business Negotiation	3
MGMT 410	Seminar: Applied Leadership	3
MGMT 413	Business Information Systems (Pre-Requisite MGMT 211, MGMT 225)	3
MGMT 414	Management Analytics	3
Free Elective Courses		21