

**RICHARD E. MAYELL**

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**EXECUTIVE SUMMARY**

Demonstrated success in managing investment portfolios, building investment organizations, and developing financial plans. Primary strengths include strong analytical skills, strategic thinking and client relationship skills.

**PROFESSIONAL EXPERIENCE**

**NEW JERSEY CITY UNIVERSITY, Jersey City, New Jersey**      **September 2017- Present**  
Assistant Professor of Finance

- Undergraduate courses taught: Managerial Finance, Principles of Investment, Financial Literacy
- Graduate courses taught: Investment Planning and Portfolio Analysis, Graduate Business Essentials

**JP MORGAN PRIVATE BANK, New York, New York**      **2000-September 2017**  
Investment Group Leader and Managing Director: Responsible for the growth of investment revenue and assets in the Law Firm Group (2008-Present), Premium Division (2005-2008) and the Latin America Division (2000-2005)

- Member Private Bank Strategy Team, United States Portfolio Construction and Latin America Investment Committee
- Law Firm Division: Managed a group of 7 invested professionals in a 2-year old market. Investment revenue grew from 2 million in 2009 to over 12 million in 2015
- Premium Division: Investment revenues grew \$110 million and assets under management to over 16 billion in 4 years. Managed 25 investment professionals with combined discretionary as well as self-directed brokerage responsibilities
- Latin America Division: Directed 15 Investment Professionals. Devised and implemented an innovative client coverage model by combining the PM and brokerage roles into one job definition

**THE BEACON GROUP, New York, New York**      **2000**  
Chief Investment Officer: Wealth Management Division

- Developed investment infrastructure foundation (proprietary management, hedge fund and third party product)
- Beacon Group was bought by Chase Manhattan Corporation in July 2000

**OPPENHEIMER and CO., New York, New York 1994-2000**

Chief Investment Officer of Oppenheimer Investment Advisors; Developed the investment strategy for this internal money management division of Oppenheimer and Co.

- Grew assets from \$450 million to \$3.2 billion in 5 years
- Developed large cap equity, mid cap equity, taxable/tax exempt fixed income, long short technology hedge fund and a long short value equity hedge fund
- Achieved superior performance as all investment products consistently beat benchmarks
- Hired 15 investment professionals to staff the investment organization

**FIRST BOSTON ASSET MANAGEMENT, New York, New York 1989-1994**

Managing Director and Senior Portfolio Manager

- Managed over 500 million of large cap equity and convertible securities in institutional assets
- 5 year performance exceeded benchmarks by 300 basis points with 5% less volatility

**MANUFACTURERS HANOVER INVESTMENT CORPORATION, New York, New York 1985-1989**

Portfolio Manager and Senior Vice President

- Managed large cap equity and convertible bond portfolios
- Division sold to Mitchell Hutchins Investment Corporation in 1988

**WALSH GREENWOOD and CO., New York, New York 1981-1985**

Limited Partner: Convertible Securities and Option Trader

- Established and managed proprietary hedge positions in convertibles and options

**MANUFACTURERS HANOVER TRUST COMPANY, New York, New York 1976-1981**

Fixed Income and Convertible Security Analyst

- Promoted to convertible security portfolio manager for institutional clients
- Operation analyst in the Real Estate division

**EDUCATION**

M.B.A., Finance, New York University- New York, New York

B.A., Economics, Union College- Schenectady, New York

**LICENSES**

- Series 7, 9, 10, and 63 registered