



Dear Friends:

Once again, the Institute for Dispute Resolution (IDR) has completed an exciting year with many notable accomplishments, none of which would have been possible without your generosity!

The year began with our undergraduate business students competing in the internationally acclaimed International Chamber of Commerce mediation competition in Paris, France. This transformative experience better prepares our students by giving them the real-world skills necessary for a successful future. In fact, recent IDR alumni have gone on to gain employment at the United Nations and Fortune 1000 companies while others are pursuing advanced degrees.



We are also continuing our work in the areas of local and international policy, better positioning New Jersey as the leader in international mediation. And, through opportunities like the Global Pound Conference Series in New York, our students were taught invaluable insights into how the international business community is shaping critical work around mediation as a means for risk conflict analysis.

In the field of academic scholarship, the IDR remains committed to promoting innovative ways mediation can be applied to the practice. Since publication and research are core elements to the institute's mission and objectives, we are pleased to be able to offer the "*L. M. Krieger Fair Dealing and Justice*" Fellowship Grant. This NJCU Fellow will be conducting research on consumer policy, providing the industry with invaluable data to illustrate how mediation can help improve the real estate transaction experience, provide improved market efficiency, and increase access to justice when disputes arise.

In 2018, the IDR will continue its work supporting mediation and the hands-on learning experiences our NJCU students receive through cultural exchanges, competitions, and research. Through these priorities, and others such as establishing new local and international partnerships,



we will also be assisting in shaping curriculum within the framework of the Business School experience. Your thoughtful support will help us to advance mediation as an essential process to addressing risk and resolving conflicts.

With this in mind, I ask you to please consider investing in our work and students with a gift to the IDR Fund by visiting www.njcu.edu/IDRdonate.

Together we can we can move the world in a small way toward peace and help grow business and reduce conflict.

Thank you in advance for your continued generosity!

Respectfully,

Professor David S. Weiss, Esq.
Founder and Director
Institute for Dispute Resolution (IDR)
New Jersey City University School of Business
Phone 1-201-200-2556
Cell Phone 1-917-856-0437
2017 James B. Boskey Award Recipient
[Linkedin.com/in/david-weiss-9aa2a8b](https://www.linkedin.com/in/david-weiss-9aa2a8b)

P.S. As Abraham Lincoln once wrote “Discourage litigation. Persuade your neighbors to compromise whenever you can. As a peacemaker the lawyer has a superior opportunity of being a good man. There will still be business enough”.